

BMI The Alexandra Hospital

Introduction

Consultants are critical to each BMI Healthcare hospital. However, in common with other private healthcare operators and in most instances, BMI Healthcare does not employ these consultants. Instead, most consultants working in our hospitals are self-employed practitioners who see and treat patients at our hospitals under the terms of our “Practising Privileges” policy.

In 2014, the Competition and Markets Authority issued an Order (the “**CMA Order**”) regulating the relationships between private hospital groups and consultants who have Practising Privileges or treat private patients or refer them for tests at group facilities (“**Referring Clinicians**”).

In accordance with the CMA Order, hospital operators are prohibited from entering into any incentive schemes that are designed to encourage Referring Clinicians to refer private patients to, or treat private patients at, their facilities. BMI Healthcare does not operate any such schemes. The Order also requires hospital operators to disclose information about certain arrangements they have with Referring Clinicians, including: ownership interests held by Referring Clinicians in the hospital operator or in equipment used in the hospital; the provision of certain “high value” services to Referring Clinicians; the availability of “low value” basic amenities for Referring Clinicians; and any remuneration for services provided by Referring Clinicians to the hospital. Set out below is information about the common arrangements we have with Referring Clinicians. Further details are also available on our individual hospital webpages.

Higher Value Services

We charge our Referring Clinicians £24 per hour for using consulting rooms at our hospital and £18.00 per hour (plus VAT) for using our medical secretarial services, except in relation to NHS patients.

We charge our Referring Clinicians £18.50 per square metre, per month using space at our hospital for their own private medical secretaries.

The hospital provides hospital and nursing services to Phoenix Private Health Limited (in which Professor David Kerrigan, Bariatric Surgeon, has, indirectly, a 90% shareholding). The hospital has a range of charges, charging Phoenix Private Health Limited between £300 for a gastroscopy and £5,000 for a duodenal switch.

Lower Value Services

We provide a number of support services to our Referring Clinicians, for which we do not make a charge. Further details regarding these arrangements are provided on our corporate webpages [click here](#).

General Corporate Hospitality

At this hospital, we provide general corporate hospitality as detailed on our corporate webpages. In addition, the hospital holds an annual dinner for members of its Medical Advisory Committee, to which members' partners are also invited. The dinner approximately costs £1,300.

The hospital occasionally hosts a table at Manchester United or Manchester City football games, and an international rugby game once a year to which groups of Referring Clinicians and/or GPs are invited for networking purposes. The cost of this event is approximately £4,100 and £5,000 each time.

The hospital also holds an annual golf event to which Referring Clinicians are invited. The event approximately costs £8,000.

Referring Clinicians and GPs are also invited to Sales Sharks games (which are held generally every two weeks) as the hospital is a healthcare sponsor of this club. The annual contract is valued at £20,000.

Financial Interests

Gastro Medical Solutions LLP (of which Dr Simon Campbell, Gastroenterologist is a 50% owner) owns capsule endoscopy equipment and a gastrolyzer hydrogen breath test portable analyser. The hospital pays £2,000 per month for the use of this equipment.

Services Arrangements

Dr Simon Campbell, Gastroenterologist, provides the hospital with advice relating to accreditation with JAG (Joint Advisory Group on Gastrointestinal Endoscopy) and receives a quarterly fee of £2,500 for this service.

Mr Gary Ross, Cosmetic and Plastic Surgeon, provides the hospital's management team with clinical advisory services and receives an annual fee of £8,000 for these services.

Supportive Care (UK) Limited (of which Dr Richard Berman, Physician, owns more than 25% of the shares in this company) provides the hospital with palliative care services, including 24/7 on-call provision and receives an annual fee of £20,000 for these services.

Dr Mo Al-Aloul Limited, in which Dr Mo Al-Aloul owns more than 50%, provides the hospital with lung physiology services and is paid £60 per hour.

Clinical Chair

Mr Mohammed Saeed is the Clinical Chair of the hospital. Mr Mohammed Saeed's role includes chairing hospital Clinical Governance Committee meetings and attending the hospital's Senior Management Team meetings. Mr Mohammed Saeed is reimbursed £18,000 per year for these services. In addition, the Clinical Chair will also attend national Clinical Chair meetings, generally in London, for which we reimburse their reasonable travel and attendance expenses.

Questions

Should you have any further questions in this area, please contact us by email at company.secretary@circlehealthgroup.co.uk .

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