

## BMI Hampshire Clinic

### *Introduction*

Consultants are critical to each BMI Healthcare hospital. However, in common with other private healthcare operators and in most instances, BMI Healthcare does not employ these consultants. Instead, most consultants working in our hospitals are self-employed practitioners who see and treat patients at our hospitals under the terms of our “Practising Privileges” policy.

In 2014, the Competition and Markets Authority issued an Order (the “**CMA Order**”) regulating the relationships between private hospital groups and consultants who have Practising Privileges or treat private patients or refer them for tests at group facilities (“**Referring Clinicians**”).

In accordance with the CMA Order, hospital operators are prohibited from entering into any incentive schemes that are designed to encourage Referring Clinicians to refer private patients to, or treat private patients at, their facilities. BMI Healthcare does not operate any such schemes. The Order also requires hospital operators to disclose information about certain arrangements they have with Referring Clinicians, including: ownership interests held by Referring Clinicians in the hospital operator or in equipment used in the hospital; the provision of certain “high value” services to Referring Clinicians; the availability of “low value” basic amenities for Referring Clinicians; and any remuneration for services provided by Referring Clinicians to the hospital. Set out below is information about the common arrangements we have with Referring Clinicians. Further details are also available on our individual hospital webpages.

### *Higher Value Services*

We charge our Referring Clinicians £15 per hour for using consulting rooms at our hospital and £15 per hour (plus VAT) for using our medical secretarial services, except in relation to NHS patients.

We charge our Referring Clinicians £22.20 per square metre (per month) for using space for their own medical secretaries. This fee is inclusive of phone calls and postage charges.

### *Lower Value Services*

We provide a number of support services to our Referring Clinicians, for which we do not make a charge. Further details regarding these arrangements are provided on our corporate webpages at [click here](#).

### *General Corporate Hospitality*

In addition to the arrangements detailed on our corporate webpages, we invite members of our hospital Medical Advisory Committee to an annual dinner. The hospital’s Executive Director and Director of Clinical Services are also invited to attend the dinner. The dinner approximately costs £1,000.

### ***Financial Interests***

Basingstoke Colorectal Technology Limited whose shareholders include: Mr Brendan J Moran, Mr Tom D Cecil, Mr Steve J Arnold, Mr Faheez Mohamed, Mr Arcot K Venkatasubramaniam, (all of whom are Referring Clinicians and each of whom has a direct 10% shareholding and 10% indirect shareholding) own a Sunchip Chemotherapy Machine and a CUSA (an ultrasonic aspiration system). The hospital pays Basingstoke Colorectal Technology Limited £3,900 for use of the Sunchip Chemotherapy Machine and £3,900 for use of the CUSA per patient.

Professor James Calder and Mr Robin Elliot, both of whom are Orthopaedic Referring Clinicians, jointly own a shockwave therapy machine. The hospital pays Professor James Calder and Mr Robin Elliot jointly when this machine is used, such payment can range from £99.45 to £320.85 per patient episode.

### ***Services Arrangements***

Basingstoke Colorectal Partnership LLP (made up of Mr Brendan J Moran, Mr Tom D Cecil, Mr Steve J Arnold, Mr Faheez Mohamed, Mr Arcot K Venkatasubramaniam, Mr Francesco D Fabio and Mr Sanjeev Dayal) provides our hospital with extensive medical advisory services regarding peritoneal malignancy, including the provision of specialist multi-disciplinary team input, the development of protocols, delivery of training and delivery of an on-call service. Basingstoke Colorectal Partnership also provides specific management services in relation to the collection and preparation of outcome data in this area. Our hospital paid £223,418 for their services in 2020, based on a maximum hourly rate of £260 per hour.

Dr Stephen Tristam, Referring Clinician Vascular Physician, provides the hospital with occupational health services, for which he is paid £300 per month.

The Acute Care Partnership (made up of Dr Chris Seifert, Dr John Bell, Mr Brendan Moran and Mr Tom Cecil) run our hospital's intensive care unit; our hospital paid £373,320 for their services in 2020. Our hospital also pays the Acute Care Partnership £55,000 per year for acting as the hospital's clinical lead in this area.

### ***Clinical Chair***

Mr Tom Cecil is the Clinical Chair of the hospital. Mr Tom Cecil's role includes chairing hospital Clinical Governance Committee meetings and attending the hospital's Senior Management Team meetings. Mr Tom Cecil is reimbursed £12,000 per year for these services. In addition, the Clinical Chair will also attend national Clinical Chair meetings, generally in London, for which we reimburse their reasonable travel and attendance expenses.

### ***Questions***

Should you have any further questions in this area, please contact us by email at [company.secretary@circlehealthgroup.co.uk](mailto:company.secretary@circlehealthgroup.co.uk).

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