

BMI The Manor Hospital

Introduction

Consultants are critical to each BMI Healthcare hospital. However, in common with other private healthcare operators and in most instances, BMI Healthcare does not employ these consultants. Instead, most consultants working in our hospitals are self-employed practitioners who see and treat patients at our hospitals under the terms of our “Practising Privileges” policy.

In 2014, the Competition and Markets Authority issued an Order (the “**CMA Order**”) regulating the relationships between private hospital groups and consultants who have Practising Privileges or treat private patients or refer them for tests at group facilities (“**Referring Clinicians**”).

In accordance with the CMA Order, hospital operators are prohibited from entering private into any incentive schemes that are designed to encourage Referring Clinicians to refer patients to, or treat private patients at, their facilities. BMI Healthcare does not operate any such schemes. The Order also requires hospital operators to disclose information about certain arrangements they have with Referring Clinicians, including: ownership interests held by Referring Clinicians in the hospital operator or in equipment used in the hospital; the provision of certain “high value” services to Referring Clinicians; the availability of “low value” basic amenities for Referring Clinicians; and any remuneration for services provided by Referring Clinicians to the hospital. Set out below is information about the common arrangements we have with Referring Clinicians. Further details are also available on our individual hospital webpages.

Higher Value Services

We charge our Referring Clinicians £20 per hour for using consulting rooms at our hospital, except in relation to NHS patients.

Lower Value Services

We provide a number of support services to our Referring Clinicians, for which we do not make a charge. Further details regarding these arrangements are provided on our corporate webpages at [click here](#).

General Corporate Hospitality

In addition to the arrangements detailed on our corporate webpages, we invite members of our hospital Medical Advisory Committee to an annual dinner. The hospitals Executive Director and the Director of Clinical Services are also invited to attend the dinner. The dinner approximately costs £1,000.

Financial Interests

Mr Manoj Sood, a Referring Clinician Orthopaedic Surgeon, owns a shockwave machine at the hospital. The hospital pays Mr Sood 50% of the total fee paid by private insurers for treating insured patients with the shockwave machine.

Services Arrangements

There are no service arrangements between Referring Clinicians and our hospital.

Clinical Chair

Mr Manoj Sood is the Clinical Chair of the hospital. Mr Manoj Sood's role includes chairing hospital Clinical Governance Committee meetings and attending the hospital's Senior Management Team meetings. Mr Manoj Sood is reimbursed £12,000 per year for these services. In addition, the Clinical Chair will also attend national Clinical Chair meetings, generally in London, for which we reimburse their reasonable travel and attendance expenses.

Questions

Should you have any further questions in this area, please contact us by email at company.secretary@circlehealthgroup.co.uk.

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