

## **BMI The Alexandra Hospital**

### ***Introduction***

Consultants are critical to each BMI Healthcare hospital. However in common with most private healthcare operators, BMI Healthcare does not employ these consultants. Instead, consultants working in our hospitals are essentially self-employed practitioners who see and treat patients at our hospitals under the terms of our 'credentialing' or 'practising privileges' policy.

It is important that we are transparent about our relationship with our consultants and therefore via our corporate webpages and below, we have set out some of the ways in which we work together.

### ***Higher Value Services***

Consultants are charged £24 per hour for using consulting rooms at this hospital and £21.60 per hour (plus VAT) for using our medical secretarial services, except in relation to NHS patients.

We charge £22.20 per square metre, per month for consultants using space at the hospital for their own medical secretaries.

The hospital provides Weight to Go Limited (parent company of Healthier Weight Limited), Phoenix Private Health Limited (in which Professor David Kerrigan, Consultant Bariatric Surgeon, has, indirectly, a 90% shareholding) and the Gastric Balloon Centre Limited (trading as The National Obesity Surgery Centre) with hospital and nursing services to support their bariatric patients.

### ***Lower Value Services***

We provide a number of support services to our consultants, for which we do not make a charge. Further details are provided via our corporate webpages.

### ***General Corporate Hospitality***

At this hospital, we provide general corporate hospitality as detailed via our corporate webpages. In addition, the hospital holds an annual dinner for members of its Medical Advisory Committee, to which members' partners are also invited. The cost is generally around £1,300.

The hospital also hosts a table at Manchester United or Manchester City football games two or three times a year, and an international rugby game once a year to which groups of consultants and/or GPs are invited for networking purposes. The cost of these is between £4,100 and £5,000 each time. The hospital also holds an annual golf event to which consultants are invited; the event costs £8,000. Consultants and GPs are also invited to Sales Sharks games (which are held generally every two weeks) as the hospital is a healthcare sponsor of this club.

### ***Financial Interests***

Trading as Vascular Alliance, Mr Dave Murray and Mr Mo Baguineid (both Consultant Vascular Surgeons) and Mr Finn Farquharson, Consultant Vascular Interventional Radiologist, own a vascular ultrasound machine; a fee is paid by the hospital for use of this equipment. Mr Mark Welch and Mr Jon Ghosh, both Consultant Vascular Surgeons, and Dr Anantha Krishnan, Consultant Vascular Interventional Radiologist, also work as part of Vascular Alliance.

Mr Y Karagama, Consultant Ear, Nose & Throat – Head and Neck Surgeon, owns some endoscopy-related equipment; a fee is paid by the hospital for use of this equipment.

Gastro Medical Solutions LLP (of which Dr Simon Campbell, Consultant Gastroenterologist is a 50% owner) owns capsule endoscopy equipment and a gastrolyzer hydrogen breath test portable analyser; a monthly rental is paid by the hospital for this equipment.

Suku George and Raj Balashankar, own an ultrasound machine; the hospital pays a fee for use of this machine.

The hospital uses rooms at Kenmore Medical Centre for patient consultations, paying Dr Sheikh, General Practitioner, a licence fee (plus fee for reception/administration services) when doing so.

### ***Services Arrangements***

Dr Simon Campbell, Consultant Gastroenterologist, provides the hospital with advice relating to accreditation with JAG (Joint Advisory Group on Gastrointestinal Endoscopy). He is paid a fee on an 'as used' basis.

Dr David Fox, Consultant Cardiologist, provides the hospital with advice on the development of cardiology services, following the launch of the hospital's cardiac catheterisation laboratory. Dr Fox is paid £2,000 per quarter for this advice.

Dr Ashford, acts as the hospital's IRMER (Ionising Radiation (Medical Exposure) Regulations 2000) lead and receives a monthly fee of £212.50 for this.

E Kaczmarek Ltd (in which Dr Kaczmarek, Consultant Microbiologist, holds a 70% shareholding) provides the hospital with microbiology and infection prevention and control advice, receiving a monthly fee of £500 for doing so.

Mr Adam Hoad-Roddick, Consultant Orthopaedic Surgeon, carries out a clinical governance role for the hospital, including participation in the hospital's Clinical Governance Committee. Mr Hoad-Roddick receives an annual fee of £60,000 for this.

Mr Nick Kenny, Consultant Orthopaedic & Trauma Surgeon, provides the hospital management team with clinical advisory services, particularly with regard to advice on complaints or incidents for his specific field, as well as consultant representation to the hospital to assist with the development of the inpatient rehabilitation service for orthopaedics on the orthopaedic ward. Mr Kenny receives an annual fee of £24,000 for this.

Supportive Care (UK) Limited (Dr Richard Berman, Consultant Physician, owns more than 25% of the shares in this company) provides the hospital with palliative care services, including 24/7 on-call provision and is paid an annual fee of £20,000 for these services.

Allied Critical Care Limited provides the hospital with 24/7 intensive care unit (ICU) consultant cover, including provision of an on-call consultant at less than an hour's notice and a daily ICU consultation management programme. The fee paid for this service is c£370,000 per year, based on a daily fee of £1,015.

SAS Intensivists Limited provides the hospital with 24/7 resident anaesthetic cover of the hospital's intensive care unit, providing on-site support for consultants and clinical direction for critical care nursing

staff, as well as undertaking acute pain management support and advice. There are no consultant shareholders in the company and so we have not disclosed the annual fee for this service.

### ***Questions***

Should you have any further questions in this area, please contact us by email at [company.secretary@bmihealthcare.co.uk](mailto:company.secretary@bmihealthcare.co.uk).

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