

## **BMI Hampshire Clinic**

### ***Introduction***

Consultants are critical to each BMI Healthcare hospital. However in common with most private healthcare operators, BMI Healthcare does not employ these consultants. Instead, consultants working in our hospitals are essentially self-employed practitioners who see and treat patients at our hospitals under the terms of our 'credentialing' or 'practising privileges' policy.

It is important that we are transparent about our relationship with our consultants and therefore via our corporate webpages and below, we have set out some of the ways in which we work together.

### ***Higher Value Services***

Consultants are charged £22 per hour for using consulting rooms at this hospital and £15 per hour (plus VAT) for using our medical secretarial services, except in relation to NHS patients.

We charge £22.20 per square metre, per month for consultants using space for their own medical secretaries. This is inclusive of phone calls and postage charges.

### ***Lower Value Services***

We provide a number of support services to our consultants, for which we do not make a charge. Further details are provided via our corporate webpages.

### ***General Corporate Hospitality***

At this hospital, in addition to the arrangements detailed via our corporate webpages, we invite members of our hospital Medical Advisory Committee to an annual dinner, which is also attended by the hospital Executive Director and Director of Clinical Services. The dinner generally costs around £1,000.

### ***Financial Interests***

Basingstoke Colorectal Technology Limited (whose shareholders include Brendan J Moran, Tom D Cecil, Steve J Arnold, Faheez Mohamed, Arcot K Venkatasubramaniam, all of whom are consultants and each of whom has a 10% shareholding) own a Sunchip chemotherapy machine and a CUSA (an ultrasonic aspiration system). The hospital pays Basingstoke Colorectal Technology Limited for use of these machines.

The Hampshire Foot and Ankle Clinic (the owners of which include James Calder and Bob Elliot, both of whom are Orthopaedic Consultants) own a shockwave therapy machine. The hospital pays Hampshire Foot and Ankle Clinic a fee for use of this machine.

### ***Services Arrangements***

Basingstoke Colorectal Partnership (made up of Brendan J Moran, Tom D Cecil, Steve J Arnold, Faheez Mohamed, Arcot K Venkatasubramaniam, Francesco D Fabio and Sanjeev Dayal) provides the hospital with extensive medical advisory services regarding peritoneal malignancy, including the provision of specialist multi-disciplinary team input, the development of protocols, delivery of training and delivery of an on-call service. The Partnership also provides specific management services in relation to the collection and

preparation of outcome data in this area. Last year's fees for this totalled £180,180, based on a maximum hourly rate of £260 per hour.

Dr Stephen Tristam, Consultant Vascular Physician, provides the hospital with occupational health services, for which he is paid £300 per month.

Dr Sunila Jog, Consultant Paediatrician, provides clinical governance support for which she is paid £300 per month.

The Acute Care Partnership (made up of Dr Seifert, John Bell, Brendan Moran and Tom Cecil) run the hospital's intensive care unit and receive fees for doing so (the amounts varying depending on the number of patients). The Partnership also receives £45,000 per year for acting as the hospital's clinical lead in this area.

### ***Questions***

Should you have any further questions in this area, please contact us by email at [company.secretary@bmihealthcare.co.uk](mailto:company.secretary@bmihealthcare.co.uk).

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